



Maine Association of
Assessing Officers

2023 Fall Conference

September 27-29, 2023

Sebasco Harbor Resort
Sebasco Estates, ME

ATTENDEE PACKET

Education · Leadership · Networking

www.maineassessors.org

Maine Association of Assessing Officers

2023 Fall Conference

SPEAKERS



Pat Alesandrini
IAAO President

Patrick Alesandrini, CAE, RES, is the 2023 IAAO President and is the Hillsborough County, Florida, Chief Information Officer. He works in the office of Bob Henriquez and served last year as the President-Elect/Treasurer of IAAO.

Pat is a senior IAAO instructor and is approved to teach over 25 courses, workshops, and seminars. He served on the IAAO Board from 2016-2018 and has served on numerous committees and task forces.

He has a strong passion for the diversity, equity, and inclusion efforts of IAAO and has worked diligently to promote these issues throughout the industry.

Pat also has his MAI and SRA designations, is a Florida state-certified general real estate appraiser, and a certified USPAP instructor. He and his wife, Mary, have been married for 43 years, have a daughter Elizabeth, and enjoy boating, traveling, and cooking together.



N. Joel Moser

Mr. N. Joel Moser, Esq., M.P.A., is a shareholder at Bernstein Shur, a New England-based law firm advising clients across the U.S. and around the world. Moser is a member of the firm's Municipal and Governmental Services Practice Group and Energy Practice Group, and chairs the firm's Property Tax & Valuation Team, where he assists public and private clients with assessment appeals, tax collection, and analysis and modeling of local property tax obligations.

An associate member of the International Association of Assessing Officers, Moser has experience in advising clients on billions of dollars in property tax assessed values, and has litigated some of northern New England's largest property abatement requests and most pressing issues facing assessors, including assessments of "dark stores," large renewable energy projects and power plants, and legacy industrial and commercial properties. Moser also represents municipalities, renewable energy companies, and utilities in regulatory compliance matters across New England.

Moser earned his law degree from the University of Maine School of Law, a Master of Governmental Administration from the University of Pennsylvania, and an A.B. from Bowdoin College.

A professed math nerd, he resides in Lewiston, Maine, with his wife, two young sons, and calculator. He can be reached at jmoser@bernsteinshur.com.

Maine Association of Assessing Officers

2023 Fall Conference

SPEAKERS



Lisa Hobart

Ms. Lisa Hobart, CAE, PPS, ASA works as a Consultant specializing in Personal Property. Ms. Hobart formerly served as the Chief Assessor for the City of Detroit, and Assessor for Bloomfield Township Michigan.

Ms. Hobart has a Bachelor's Degree in Accounting and a Master's Degree in Administration. She was appointed to a second 3-year term to the Board of Trustees of the Appraisal Foundation.

Ms. Hobart is a Senior Instructor with the International Association of Assessing Officers, and is a Michigan Certified General Appraiser. She has authored numerous course work materials and was co-author of IAAO's Property Assessment Valuation, 3rd Edition.

Ms. Hobart was 2018 Recipient of the IAAO Fellow Award. She was also awarded the 2017 IAAO Most Valuable Member Award and 2014 IAAO Instructor of the Year Award.

MRS - Property Tax Division Legislative Update

The MRS Legislative Update will be a discussion on new, and proposed laws that will have an impact on Maine Assessors.

Maine Association of Assessing Officers 2023 Fall Conference Agenda

Wednesday, September 27, 2023

7:30 a.m. – 8:30 a.m.	Continental Breakfast and Registration (Cornelius Room)	
8:30 a.m. – 9:00 a.m.	Welcoming Remarks (Fore/Aft Deck)	
9:00 a.m. – 10:15 a.m.	“What’s Happening at IAAO” (Fore/Aft Deck) <i>Pat Alesandrini, IAAO President</i>	
10:15 a.m. – 10:30 a.m.	Networking Break (Cornelius Room)	
10:30 a.m. – 12:00 p.m.	“Assessor Ethics” (Fore/Aft Deck) <i>N. Joel Moser, Attorney, Bernstein Shur</i>	
12:00 p.m. – 1:00 p.m.	Lunch (Cornelius Room)	
1:00 p.m. – 2:30 p.m.	“Assessor Ethics” continued (Fore/Aft Deck)	
2:30 p.m. – 2:45 p.m.	Networking Break (Cornelius Room)	
2:45 p.m. – 5:00 p.m.	“Assessor Ethics” continued (Fore/Aft Deck)	
4:30 p.m.	Best Ball Golf Tournament	
5:00 p.m. - 6:30 p.m.	Kripalu Yoga Class (Cornelius Room)	
5:00 p.m.	Dinner On Your Own	7.5 CE Hours

Thursday, September 28, 2023

7:30 a.m. – 8:30 a.m.	Hot Breakfast and Registration (Cornelius Room)	
8:00 a.m. – 10:00 a.m.	“Preparing for the Defense of an Assessment” (Fore/Aft Deck) <i>Lisa Hobart, ASA, CAE, PPS, IAAO Approved Instructor</i>	
10:00 a.m. – 10:15 a.m.	Networking Break (Cornelius Room)	
10:15 a.m. – 12:00 p.m.	“Preparing for the Defense of an Assessment” continued (Fore/Aft Deck)	
12:00 p.m. – 1:30 p.m.	Lunch and MAAO Annual Business Meeting (Cornelius Room)	
1:30 p.m. – 2:45 p.m.	“Commerical Land Valuation” (Fore/Aft Deck) <i>Lisa Hobart, ASA, CAE, PPS, IAAO Approved Instructor</i>	
2:45 p.m. – 3:00 p.m.	Networking Break (Cornelius Room)	
3:00 p.m. – 5:00 p.m.	“Commerical Land Valuation” continued (Fore/Aft Deck)	
5:30 p.m. – 6:30 p.m.	Spagetti Dinner (Cushman Cottage)	
6:30 p.m. – 8:30 p.m.	MAAO Membership Meeting - Listserv Topics (Cushman Cottage)	
8:30 p.m. – 10:30 p.m.	Candlepin Bowling (Quarter Deck)	7.5 ACE/2.5 CE Hours

Friday, September 29, 2023

7:30 a.m. – 8:30 a.m.	Hot Breakfast and Registration (Cornelius Room)	
8:00 a.m. – 10:00 a.m.	“Legislative Update” (Fore/Aft Deck) <i>Representative from MRS Property Tax Division</i>	
10:00 a.m. – 10:15 a.m.	Networking Break (Cornelius Room)	
10:15 a.m. – 12:00 p.m.	“Legislative Update” continued (Fore/Aft Deck)	
12:00 p.m.	Conference Adjourns	4 CE Hours

ATTENDEE REGISTRATION FORM

MAAO • Fall Conference • Sebasco Harbor Resort • September 27-29, 2023

INQUIRIES: (207) 623-8428 OR 1-800-452-8786

Complete and return this form via Email to wsreg@memun.org

Billing Information or Mail to:	Name Badge Information:	*Name badge will be prepared as indicated here.
Full Name: _____	First Name: _____	
Employer: _____	Last Name: _____	
Billing Address: _____	Title: _____	
City, State, Zip: _____	Employer: _____	
Phone: _____		
Email: _____		

FULL CONFERENCE: REGISTRATION FEES (Before August 25, 2023)

FULL CONFERENCE REGISTRATION (Includes Wed, Thur & Fri breakfast, Wed & Thur lunch and breaks):

Member – \$275.00/person Non-Member – \$315.00/person = \$ _____

ONE DAY CONFERENCE REGISTRATION (Includes breakfast, lunch and breaks for the day selected):

Wednesday Member – \$142.00 Wednesday Non-Member – \$172.00
 Thursday Member – \$142.00 Thursday Non-Member – \$172.00 = \$ _____

HALF DAY CONFERENCE REGISTRATION FRIDAY (Includes Friday breakfast and break):

Member – \$79.00 Non-Member – \$109.00 = \$ _____

FULL CONFERENCE: REGISTRATION FEES (After August 25, 2023)

FULL CONFERENCE REGISTRATION (Includes Wed, Thur & Fri breakfast, Wed & Thur lunch and breaks):

Member – \$295.00/person Non-member – \$335.00/person = \$ _____

ONE DAY CONFERENCE REGISTRATION (Includes breakfast, lunch and breaks for the day selected):

Wednesday Member – \$165.00 Wednesday Non-Member – \$192.00
 Thursday Member – \$165.00 Thursday Non-Member – \$192.00 = \$ _____

HALF DAY CONFERENCE REGISTRATION FRIDAY (Includes Friday breakfast and break):

Member – \$92.00 Non-Member – \$129.00 = \$ _____

Remember to contact Sebasco Harbor Resort for your Overnight Accommodations if you plan to stay overnight.

Not a member?
Go to www.maineassessors.org for a membership form.

TOTAL CONFERENCE FEE

Golf Fee = \$ _____

Yoga Fee = \$ _____

MEMBER FEE = \$ _____

GRAND TOTAL DUE = \$ _____

DESIGNATION FOR CREDIT HOURS – Full Conference Credits=CEU's

CMA Member Number _____

CAT Member Number _____

Appraiser Number _____

PLEASE NOTE: You must be present for FULL WORKSHOP/SESSION in order to receive credit.

CANCELLATIONS: To obtain a refund, you must notify MAAO by September 15, 2023 (minus a \$10.00 fee for processing).

All cancellations are subject to an administrative processing fee of \$10.00. No refund after September 15, 2023.

In order to ensure your complete participation, we would appreciate your informing us of any special requirements you need.

****Please use one form per conference attendee. Copy this form as needed.****

GUEST REGISTRATION FORM

Maine Association of Assessing Officers' Fall Conference

Sebasco Harbor Resort

September 27-29, 2023

Complete and return this form via email to wsreg@memun.org

****NO PHONE RESERVATIONS ACCEPTED****

Please register the following guest of _____ for the MAAO Fall Conference.

FULL NAME: _____

EMAIL: _____

For any fees not prepaid, we will use the billing address of the attendee of which this person is a guest.

Billing Address: _____

Guest Meals:	Cost	Total
Wednesday All-Inclusive Meals (Continental Breakfast, AM/PM Breaks, Lunch Buffet)	\$65.00/person	= \$ _____
Thursday All-Inclusive Meals (Hot Buffet Breakfast, AM/PM Breaks, Lunch Buffet)	\$75.00/person	= \$ _____
Friday All-Inclusive Meals (Hot Buffet Breakfast)	\$35.00/person	= \$ _____
	TOTAL MEALS:	\$ _____

****Please use one form per conference guest. Copy this form as needed.****



GOLF REGISTRATION FORM

2023 Fall Classic

Best Ball Golf Tournament

Attention tax women, tax men, friends, family, and vendors. Please join us at beautiful Sebasco Harbor Resort's Golf Course for a friendly round of team golf competition at this year's Annual MAAO Fall Conference. Teams will consist of randomly grouped golfers competing in a shotgun start best ball team tournament. Whether you are a scratch golfer or a weekend hacker, this fun-filled afternoon on the links is an excellent opportunity to test your skills with and against your friends and colleagues on the Sebasco Harbor Resort course. The course can be viewed at http://www.sebasco.com/activities/sebasco_harbor_resort_golf.php. Prizes will be awarded to the winning team. The coordinator for the golf tournament is William 'Bill' Healey, Jr.

The tournament will start immediately after the last program of the day on Wednesday, September 27, 2023

Registrant's Name: _____

E-mail Address: _____

Your handicap: _____

Your typical score for 9 holes: _____

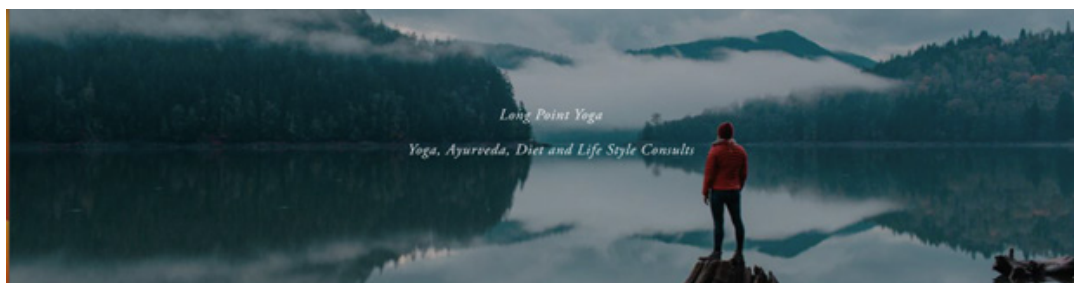
Cost for the tournament will be \$35.00, plus \$10.00 for a cart rental, on-course refreshments and a pledge of loads of fun! Please use only one registration form per person.

Total enclosed for golf: \$ _____

Complete and return this form via email to wsreg@memun.org

Should you have questions, please feel free to contact Bill at (207) 513-3122 ext. 3206.

YOGA REGISTRATION FORM



Stretch, Breathe and Relax with a yoga practice.

Come Join Cindy Beaulieu for an hour and a half long Kripalu Yoga Class. The class will be full of options appropriate for beginners and advanced students. Please bring a yoga mat and a towel or blanket and a smile!

Cynthia Beaulieu is the owner/operator of Long Point Yoga. Cindy is a Certified Kripalu Professional Level Yoga Instructor and Certified Ayurvedic Practitioner.

Group Rate \$15.00 per student Minimum 10 students

More information can be found on my website: www.longpointyoga.com

Registrant Name: _____

Registrant Email: _____

Overnight Accommodations

Maine Association of Assessing Officers Fall Conference – September 27-29, 2023 Sebasco Harbor Resort, Sebasco Estates, ME

Sebasco Harbor Resort has special overnight rates for the conference. You are welcome to stay any or all nights. Please call the resort at (207) 389-1161 to make your reservation. Remember to also complete the attendee registration form to make sure we have you registered for the conference.

- Reservation Deadline: MONDAY, AUGUST 28, 2023.
- Deposit/Confirmation: In order to guarantee your reservation, either a credit card number with an expiration date and signature, or a check made out to Sebasco Harbor must accompany your registration. Your room is not confirmed without this pre-payment. Once your reservation has been processed you will receive a confirmation from the Reservations Office.
- Cancellation Policy: All room cancellations are subject to a \$25.00 fee and cottages are subject to a \$50.00 fee. For a refund—minus the fee—cancellations must be received 30 days prior to the date of arrival. No refunds will be made after that time unless we are able to resell your accommodations. Check-in time: 3:00 P.M. Check-out time: 10:30 A.M.

ARRIVAL: September 27, 2023 **DEPARTURE:** September 29, 2023

PLEASE CALL: 207-389-1161 to make your reservation or toll free at 1-877-413-4462

MasterCard, Visa, American Express, and Discover Cards are accepted

Rooms are subject to Maine Lodging tax, currently at 9% and 5% Resort Amenity Fee. For rooms with more than two adults, there will be a \$15.00 per day room charge added, plus tax for each additional adult over the age of 12 (children 12 years and under stay free in the same room with an adult). Please note that check-in time is 3:00 PM and check-out is at 10:30 AM. Guests arriving earlier than 3:00 PM will be accommodated as rooms become available. Guests checking out after 10:30 AM will be subject to a late check-out fee unless arrangements have been made prior to check-out (based on availability). Two night minimum weekend requirement and other standard hotel policies apply.

		With 9% Tax Included
*Shore Ledges Cottage (priced per room):	\$189.00/night	\$206.01/night
Fairwinds Suite:	\$289.00/night	\$315.01/night
Harbor Village Admiral Suite:	\$329.00/night	\$358.61/night
Harbor Village Suite King:	\$269.00/night	\$293.21/night
Harbor Village Captain Suite, 2 Queen:	\$269.00/night	\$293.21/night
Main Lodge Balcony Double:	\$209.00/night	\$227.81/night
Main Lodge Balcony King:	\$209.00/night	\$227.81/night
Main Lodge Corner King:	\$209.00/night	\$227.81/night
Main Lodge Standard Double:	\$179.00/night	\$227.81/night
Main Lodge Standard King:	\$179.00/night	\$195.11/night
Main Lodge Standard Queen:	\$179.00/night	\$195.11/night

If you are interested in saving money, consider sharing a room. *Early Arrival: Those wanting to arrive on Tuesday, September 26th or stay over Friday, September 29^h can lock in the above rates!

CALL: (207) 389-1161 or 1-877-413-4462

If tax-exempt, provide a copy of the municipality's tax-exempt number to the Resort. THIS MUST BE ACCOMPANIED BY A TOWN/CITY CHECK/CREDIT CARD.



M.A.A.O.

2023 ANNUAL CONFERENCE

Sebasco Harbor Resort

September 27-29, 2023

14th Annual Silent Auction

Recreational Activities Available at Sebasco Harbor Resort

MAAO 2023 Fall Conference

SEBASCO HARBOR RESORT • SEPTEMBER 27-29, 2023

Sebasco Harbor Resort Activities (NO ADDITIONAL COST)

Badminton & Volleyball

Basketball & Softball

Horseshoes

Lawn Bowling & Croquet

Shuffle Board

Putting Green

Swimming

Canoeing

**Call for availability as options may change.*

Activities (ADDITIONAL FEES APPLY)

Best Ball Golf Tournament

Wednesday, September 27th - Immediately following the last session
Register on attached flyer! (\$35.00 per person)

Kripalu Yoga Class

Wednesday, September 27th - 5:00-6:30 p.m. Cornelius Room
Register on attached flyer (\$15.00 per person)

Candlepin Bowling

Thursday, September 28th - 8:30 p.m. - Quarter Deck

MAINE ASSOCIATION OF ASSESSING OFFICERS
2023 Benefit Auction
DONATION INFORMATION

DONOR: _____

MAILING ADDRESS: _____

TELEPHONE NO.: _____ CONTACT: _____

ITEM DESCRIPTION: _____

DONOR VALUE: _____

DATE OF DONATION: _____ SOLICITED BY: _____

ITEM: Received To be picked up Will be delivered

MAINE ASSOCIATION OF ASSESSING OFFICERS
2023 Benefit Auction
DONATION RECEIPT

DONOR: _____

CONTACT: _____ DATE OF DONATION: _____

ITEM DESCRIPTION: _____

DONOR VALUE: _____ SOLICITED BY: _____

2023 Silent Auction

To Benefit the M.A.A.O. Scholarship Fund

ZULU NYALA

Experience the Magic of Africa

South Africa Photo Safari for Two

6 nights stay at the Zulu Nyala Heritage Safari Lodge/Tented Camp.

Donor Value: \$5,950, excludes airfare





2023 Fall Conference

Fourteenth Annual Silent Auction

The auction will be held in the Main Deck Room, beginning on Wednesday at 8:30 am. The closing bell will sound at 5 p.m. on Thursday. This year's auction is guaranteed to be bigger and better than last year's! It's never too late to donate; donations will be accepted right up until Thursday morning.

2023 Fall Conference
Materials Enclosed!

MAAO
60 COMMUNITY DRIVE
AUGUSTA, ME 04330

